



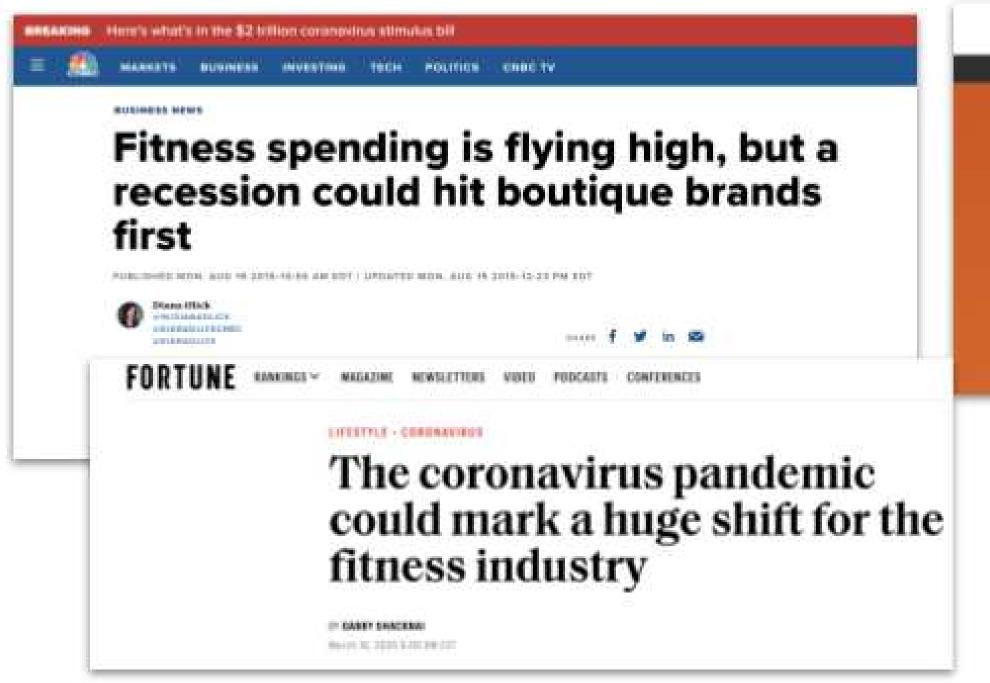
# TOP 4 WAYS TO CREATE A DIGITAL VIDEO FITNESS BUSINESS NOW

**INTELIVIDEO CEO - MATT GIVEN** 





# NOW IS THE TIME





# A VIDEO STRATEGY FOR ANY FITNESS BRAND

#### The Trainer



The Studio



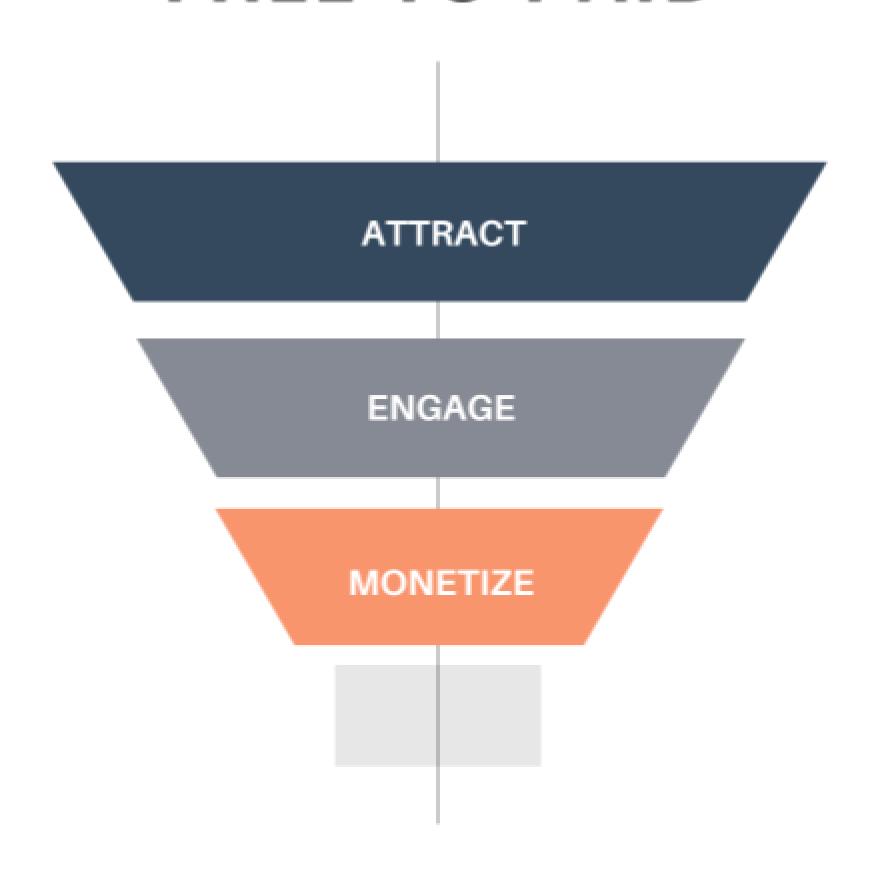
The Enterprise







# FREE TO PAID





# TOOLS AND TIPS FOR TRAINERS

#### TRAINER

- Go Live on the social networks now with low tech tools like Zoom and Facebook Groups
- Stand up a digital platform quick with a platform like TrueCoach, UScreen, or Patreon
- Build your email database with low cost, low tech tools like Emma or MailChimp
- Monetize with tools like Freshbooks and Stripe









# TOOLS AND TIPS FOR THE STUDIO

- Stand up a browser-based, branded Video On Demand membership in 48 hours
- Launch with a set of core workouts and assets 5 videos and a guide
- Keep your members from canceling with a reduced video subscription rate. \$99 to \$19.99
- Use Live as a funnel AND a way to add to your
   On Demand library









## TOOLS AND TIPS FOR THE ENTERPRISE

Prop up a browser-based, branded MVP within 72 hours



FACEBOOK for Business

Coordinate with Franchisees on a "wholesale" video membership pricing strategy



Work with your Club Management software provider to integrate with VOD



HubSpot

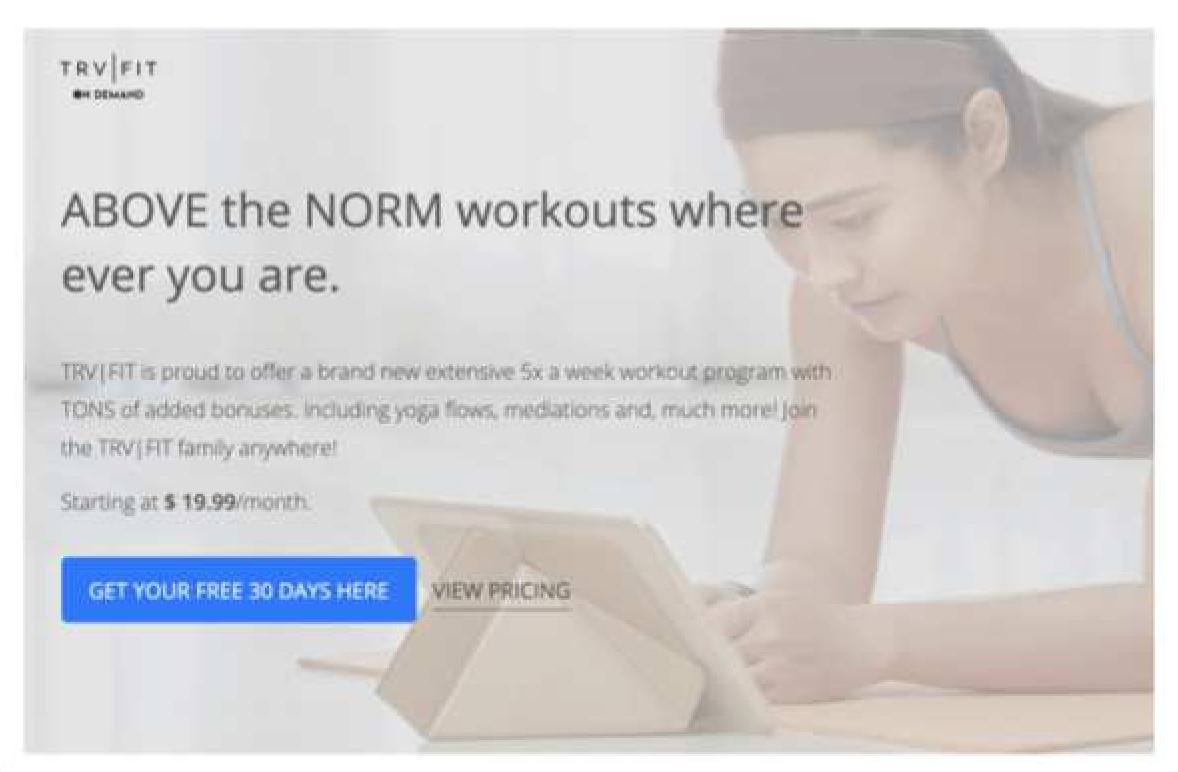
 Livestream through platforms like Socialive, which allows for social and premium pushes as well as recorded options







## Tryfit On Demand: Launched in 48 hours





#### RAPID FIRE ROUND

#### RAPID FIRE ROUND

- Class Pass just announced a video streaming option
- Think "Free to Paid" or In Front of the Paywall to Behind the Paywall
- Paid Ads are paying off like never before
- Low production value is more acceptable than ever
- Record Live streams to start and add to your on demand library
- Seek to license pre-recorded content from producers
- Videos, Audio, and PDFs can all create value

#### RESOURCES

Live



#### FACEBOOK for Business





























# EMAIL TEAM@INTELIVIDEO.COM

# QUESTIONS?



intelivideo.com

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# UPCOMING EVENTS FOR BFS



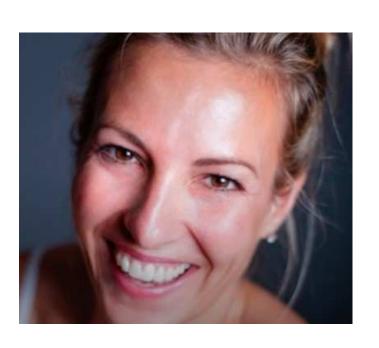
VIRTUAL ROUNDTABLE



SALES MODELS FOR VIRTUAL FITNESS W KK HART



TEMPERATURE CHECK PLAYBOOK



TIPS FOR TAKING
ACTION NOW
W LISA TAYLOR







& THANK YOU TO OUR PARTNER



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